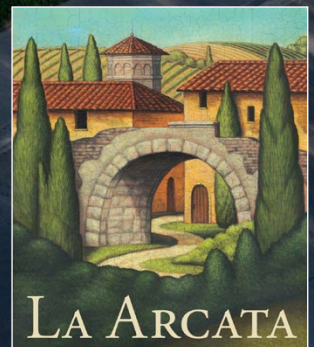


High-end Retail Space for Lease



La Arcata Retail Center

Phase I - 115 N Loop 1604 E



Offered by:
Kimberly S. Gatley
Andrew J. Lyles



Ingress/Egress

Table of Contents

Market Summary..... 5

Property Summary..... 7

Location Map/Aerial..... 8

Ingress/Egress..... 10

Area Hotels, Event Centers & Hospitals..... 12

Restaurants..... 14

Property Photos..... 16

Quote Sheet..... 19

Plans..... 20

Demographics..... 24

Market Overviews..... 26

TREC Agency Disclosure..... 28

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Market Summary

- Located at the epicenter of San Antonio’s major growth
- Great location fronting Loop 1604
- Situated on the dynamic intersection of Tuscany Stone and North Loop 1604 West
- Accessible to the South Texas & Stone Oak Medical Center areas
- Unique location draws from Boerne, South Texas Medical Center and Stone Oak
- Prestigious client base & unique tenant mix
- Near numerous gated executive residential communities
- Highest residential demand area in San Antonio with over 72 established subdivisions
- Residential community prices range from \$500,000 to several million dollars
- Exceptional demographic profile
- Population has more than doubled within a 1, 3, and 5-mile radius since 1990
- Near two of San Antonio’s largest and strongest Texas Education Agency recognized school districts, with 17 elementary schools, 4 middle schools and 4 high schools
- Over 15 “mega” churches in the surrounding community
- Great shopping with all major retailers, recreation and fitness centers located in close proximity to the site
- Large selection of fine dining options as well as casual and fast food choices nearby
- San Antonio hospitality industry is supported by 40,000 hotel rooms
- There are 29,852 employers with over 360,700 employees within a ten mile radius
- Six major hospitals located within five miles; complimented by 20 medical office buildings
- Area golf courses include 8 existing facilities and the new PGA resort

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Property Summary

Description

With style and architecture reminiscent of a Tuscan village, La Arcata combines an old world charm with state of the art construction and amenities. This mixed-use development offers a variety of retail shops, storefront offices and restaurants. Located at the entrance of Stone Oak, La Arcata offers great exposure to one of the most affluent areas in San Antonio.

Location

NE corner of Loop 1604 and Tuscany Stone
Retail Phase I - 115 N. Loop 1604 East, San Antonio, TX 78232
Retail Phase II - 123 N. Loop 1604 East, San Antonio, TX 78232
Retail Phase III - 139 N. Loop 1604 East, San Antonio, TX 78232

Facility

- Attractive exterior and interior design
- Distinctive landmark architecture
- Parking ratio 1:198

Size

- Retail Phase I - 66,089 Total Square Feet
- Retail Phase II - 14,677 Total Square Feet
- Retail Phase III - 10,597 Total Square Feet
- Part of La Arcata Office & Retail development containing nearly 190,000 square feet of retail, office and fine dining

Zoning

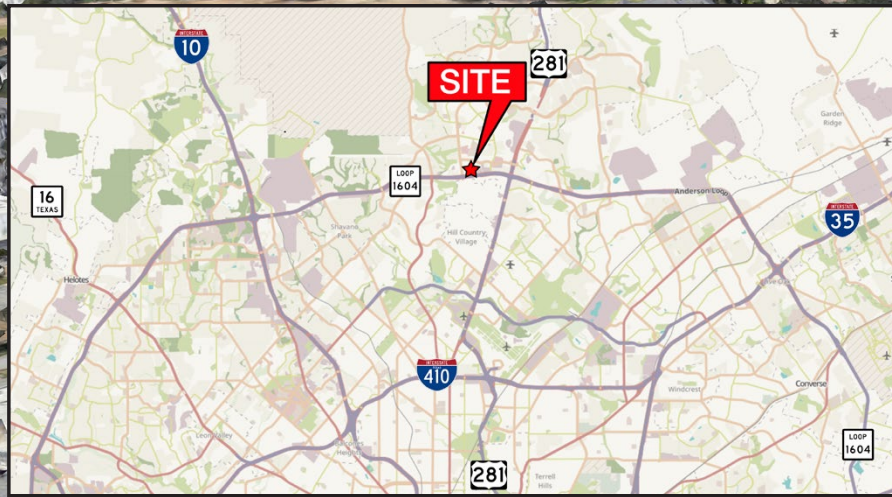
- The site is currently zoned Commercial (C-3) with the following overlays: Loop 1604 Corridor & MLOD – Camp Bullis

Use

- High-end 1st floor retail
- 2nd story storefront office for medical professionals and neighborhood businesses

Benefits

- Nearly 190,000 square feet of retail, office and fine dining
- Office building 97% leased
- Ample parking available including five level structured parking garage and overall 1:198 (retail) & 1:250 (office) parking ratio
- Fountain/plaza adjacent to the office building
- Distinctive exterior pylon signage available
- 15 Tesla Superchargers on-site

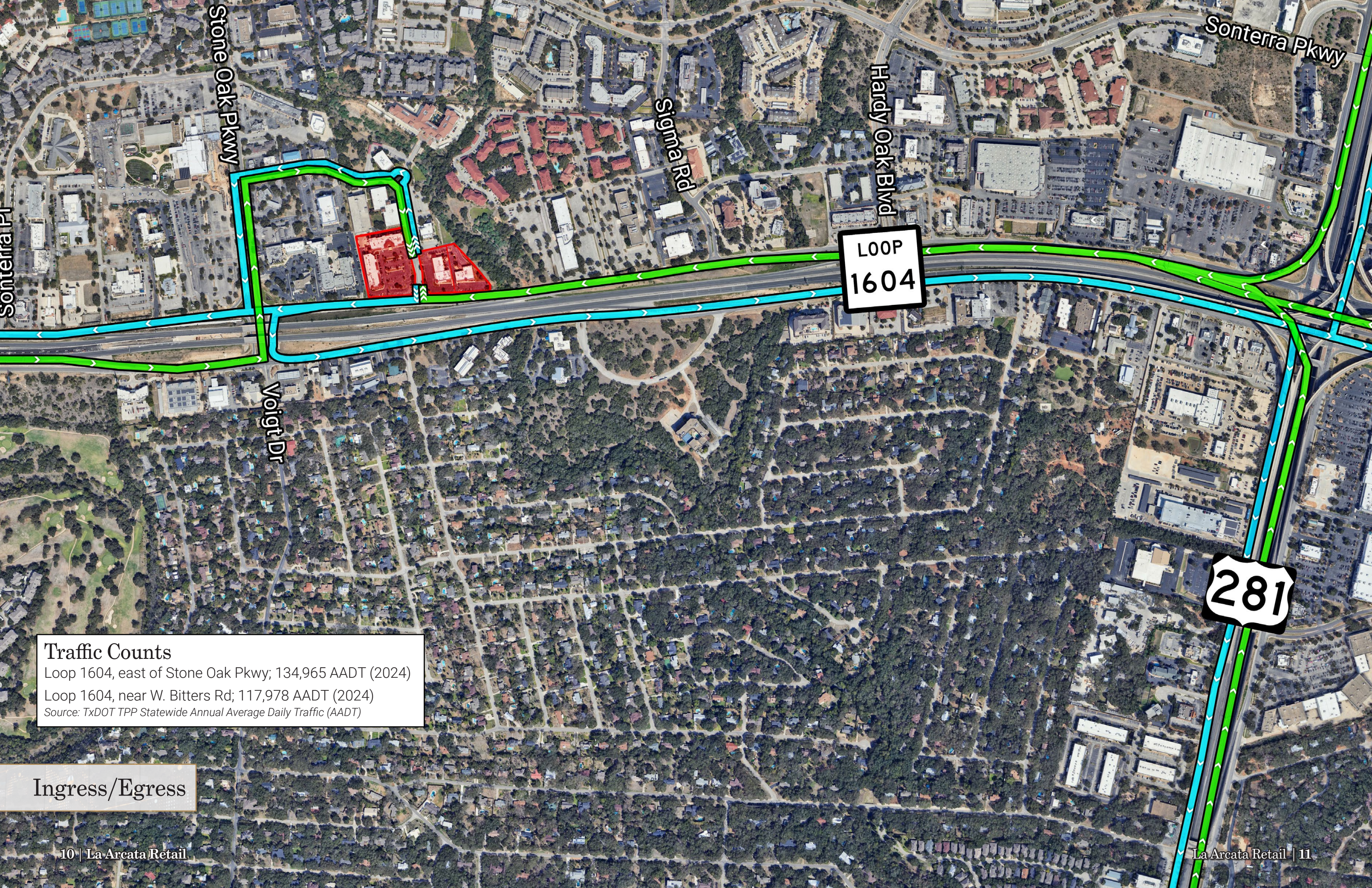


TESLA
SUPERCHARGER SITE

La Arcata Retail Center Tenants

- Toro Kitchen & Bar
- Eye Theory
- David Seguin, DDS
- Bunker Mixology
- Cuishe Foods
- Mellow Mushroom
- Piori Nails
- Joyez Beauty Salon
- Trinity Title
- Mindful Health
- Fred Astaire Dance Studio
- Dr. Seda's Wellness Allegiance
- Sinus and Allergy Specialists
- Shelby Kennedy Foundation
- Dr. Phillips Chiropractic
- Brazen Lash
- Kirby's Steakhouse
- Stone Oak Surgery Center
- Tiff's Treats
- Fidelity Brokerage Services
- Tesla Supercharger Site

Location Map/Aerial



Traffic Counts
Loop 1604, east of Stone Oak Pkwy; 134,965 AADT (2024)
Loop 1604, near W. Bitters Rd; 117,978 AADT (2024)
Source: TxDOT TPP Statewide Annual Average Daily Traffic (AADT)

Ingress/Egress

Hotels & Event Centers

1. EMBASSY SUITES BY HILTON SAN ANTONIO LANDMARK

2. DRURY INN & SUITES SAN ANTONIO NEAR LA CANTERA PKWY

3. LA CANTERA HOTEL

4. EILAN HOTEL AND SPA

5. HILTON GARDEN INN SAN ANTONIO AT THE RIM

6. HOME2 SUITES BY HILTON SAN ANTONIO AT THE RIM

7. RESIDENCE INN BY MARRIOTT SAN ANTONIO SIX FLAGS® AT THE RIM

8. COURTYARD BY MARRIOTT SAN ANTONIO SIX FLAGS® AT THE RIM

9. SPRINGHILL SUITES BY MARRIOTT SAN ANTONIO NORTHWEST AT THE RIM

10. HOMEWOOD SUITES BY HILTON SAN ANTONIO NORTH

11. DRURY INN & SUITES SAN ANTONIO NORTH STONE OAK

12. DRURY PLAZA HOTEL SAN ANTONIO NORTH STONE OAK

13. STAYBRIDGE SUITES SAN ANTONIO - STONE OAK

14. LA QUINTA INN & SUITES SAN ANTONIO NORTH STONE OAK

15. RESIDENCE INN BY MARRIOTT SAN ANTONIO NORTH/STONE OAK
16. FAIRFIELD INN & SUITES BY MARRIOTT SAN ANTONIO NORTH/STONE OAK

17. DAYS INN & SUITES BY WYNDHAM SAN ANTONIO NORTH/STONE OAK

18. HYATT PLACE SAN ANTONIO - NORTH/ STONE OAK

19. BEST WESTERN PLUS HILL COUNTRY SUITES

20. COMFORT SUITES SAN ANTONIO NORTH - STONE OAK

21. HAMPTON INN SAN ANTONIO - NORTHWOODS

22. WOODSPRING SUITES SAN ANTONIO STONE OAK

23. HOME2 SUITES BY HILTON SAN ANTONIO NORTH STONE OAK

24. COURTYARD BY MARRIOTT SAN ANTONIO NORTH/STONE OAK AT LEGACY

25. HOLIDAY INN SAN ANTONIO - STONE OAK AREA

26. CANDLEWOOD SUITES SAN ANTONIO - STONE OAK AREA

27. JW MARRIOTT SAN ANTONIO HILL COUNTRY RESORT & SPA

28. SPRING HILL EVENTS CENTER

29. NOAH’S EVENT VENUE

30. SAN ANTONIO SHRINE AUDITORIUM

31. SECURITY SERVICE EVENT CENTER

HOSPITALS

1. WARM SPRINGS POST ACUTE MEDICAL

2. BAPTIST EMERGENCY HOSPITAL - SHAVANO PARK

3. PRECISION ASSIST

4. NORTH CENTRAL BAPTIST HOSPITAL

5. CHRISTUS SANTA ROSA PHYSICIANS AMBULATORY SURGERY CENTER - STONE OAK

6. METHODIST AMBULATORY SURGERY CENTER - NORTH CENTRAL

7. GLOBAL REHAB PT CLINIC

8. METHODIST STONE OAK HOSPITAL

9. SELECT REHABILITATION HOSPITAL OF SAN ANTONIO

10. DAVITA STONE OAK DIALYSIS

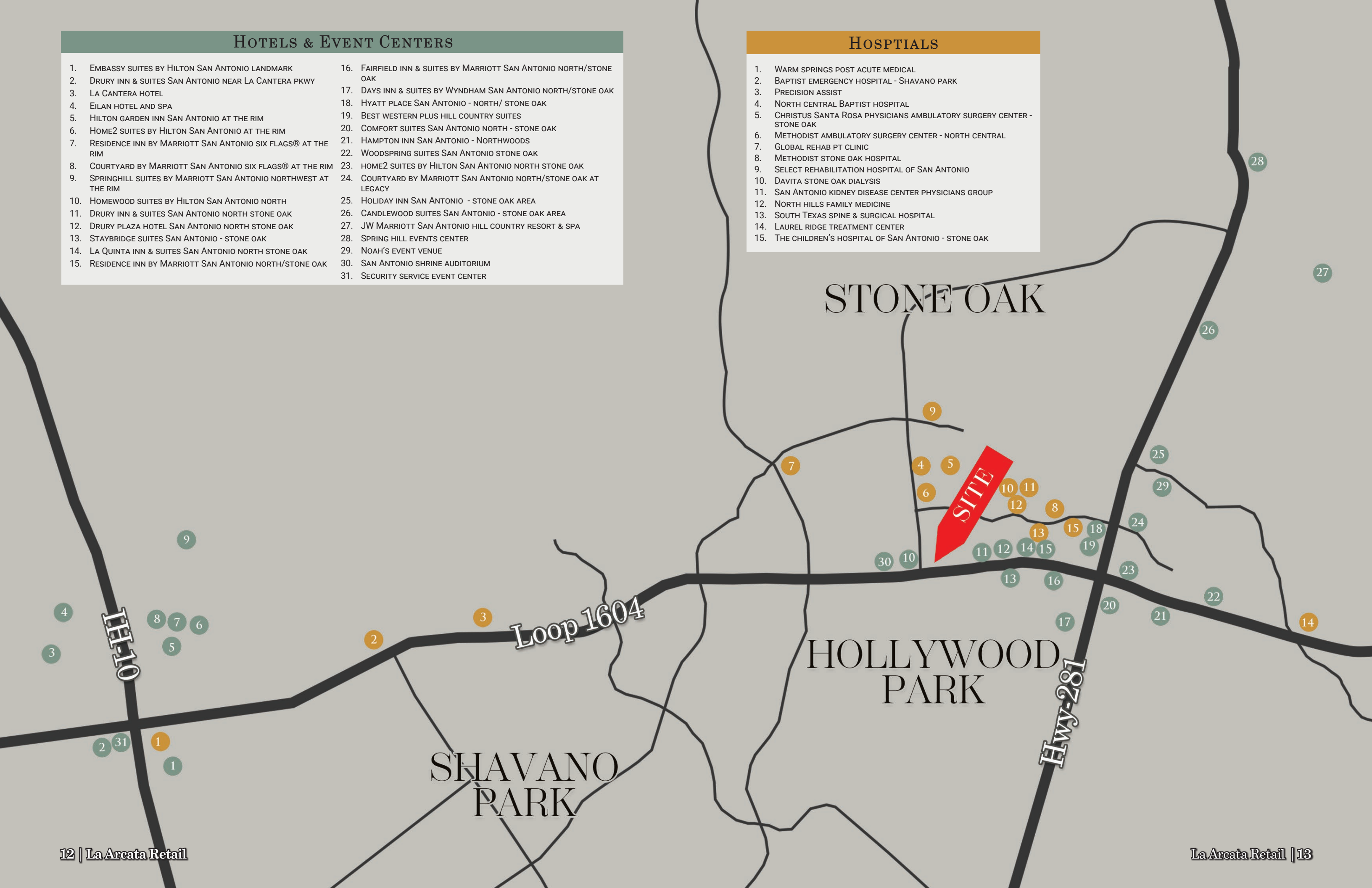
11. SAN ANTONIO KIDNEY DISEASE CENTER PHYSICIANS GROUP

12. NORTH HILLS FAMILY MEDICINE

13. SOUTH TEXAS SPINE & SURGICAL HOSPITAL

14. LAUREL RIDGE TREATMENT CENTER

15. THE CHILDREN’S HOSPITAL OF SAN ANTONIO - STONE OAK



RESTAURANTS

1. RED LOBSTER

2. LONGHORN STEAKHOUSE

3. OLIVE GARDEN

4. BOB'S CHOP HOUSE

5. PIATTI

6. PAPPADAEUX'S

7. CHUY'S

8. CHEDDAR'S

9. CAR-B-CUTIE SMOKEHOUSE

10. RUTHS CHRIS

11. BUSH'S CHICKEN

12. FREDDY'S FROZEN CUSTARD

13. WILLIE'S GRILL & ICEHOUSE

14. SCUZZI'S ITALIAN RESTAURANT

15. MCALISTER'S DELI

16. PAESANOS 1604

17. THAI HUT

18. PAPA JOHN'S PIZZA

19. CHIN'S GARDEN

20. SUBWAY

21. BIG'Z BURGER JOINT

22. GALPÃO GAUCHO BRAZILIAN STEAKHOUSE

23. BURGER KING

24. EDDIE V'S PRIME SEAFOOD

25. COVER 3 SAN ANTONIO

26. TACO CABANA

27. JIM'S RESTAURANT

28. THE LONGHORN CAFE

29. EL JALISCO GRILL & CANTINA
30. PIZZA HUT

31. MOD PIZZA

32. J-PRIME STEAKHOUSE

33. SNOOZE AN A.M. EATERY

34. PASHA MEDITERRANEAN GRILL

35. PANERA BREAD

36. ALDINO THE VINEYARD

37. WHICH WHICH

38. CHIPOTLE

39. STONE WERKS BIG ROCK GRILLE

40. DEMO'S GREEK FOOD

41. SUSHISHIMA JAPANESE RESTAURANT

42. WENDY'S

43. SAKE CAFE

44. EL TACO GRILL

45. HEAVENLY PHO VIETNAMESE CUISINE

46. POPEYE'S LOUISIANA KITCHEN

47. MCDONALD'S

48. LUBY'S

49. CHICK-FIL-A

50. WHATABURGER

51. WAHKEE CHINESE SEAFOOD RESTAURANT

52. TACO BLVD

53. SILO

54. COSTA PACIFICA

55. EGGSPECTATION

56. ZOE'S KITCHEN
57. CHAMA GAUCHA BRAZILIAN STEAKHOUSE

58. TARKA INDIAN KITCHEN

59. TORCHY'STACOS

60. JERUSALEM GRILL

61. SONIC DRIVE-IN

62. RAISING CANE'S CHICKEN FINGERS

63. SUSHI SEVEN

64. LI'S SICHUAN RESTAURANT

65. THAI CHILI CUISINE

66. VIDA MIA

67. TRILOGY PIZZA

68. TACO CABANA

69. IHOP

70. MILANO ITALIAN GRILL

71. L TACO STONE OAK

72. LITTLE CAESER'S PIZZA

73. PIZZA HUT

74. JERSEY MIKE'S SUBS

75. WENDY'S

76. LUCIANO NEIGHBORHOOD PIZZERIA

77. TAIPEI RESTAUARANT

78. MARIOLI MEXICAN CUISINE

79. CORNER BAKERY CAFÉ

80. SUSHI ZUSHI

81. MELLOW MUSHROOM

82. LE PEEP

83. THUNDERCLOUD SUBS
84. DELICIOUS TAMALES

85. TORO KITCHEN + BAR

86. KIRBY'S STEAKHOUSE

87. LITTLE WOODROWS STONE OAK

88. THE HOPPY MONK

89. FIRST WATCH - SONTERRA

90. KUMORI SUSHI & TEPPANYAKI

91. JASON'S DELI

92. SMASHIN' CRAB

93. EMBERS WOOD FIRE KITCHEN & TAP

94. GORDITAS DONA TOTA

95. KRISPY KREME DOUGHNUTS

96. FIVE GUYS

97. CHIK-FIL-A

98. WHATABURGER

99. SONIC DRIVE-IN

100. MCDONALD'S

101. BUFFALO WILD WINGS

102. PERICO'S RESTAURANT

103. SUBWAY RESTAURANTS

104. LAS PALAPAS

105. RED ROBIN GOURMET BURGERS

106. PEI WEI

107. FISH CITY GRILL

108. ZIO'S ITALIAN KITCHEN

109. CHUY'S

110. CHILI'S GRILL & BAR

111. SIZZLING WOK



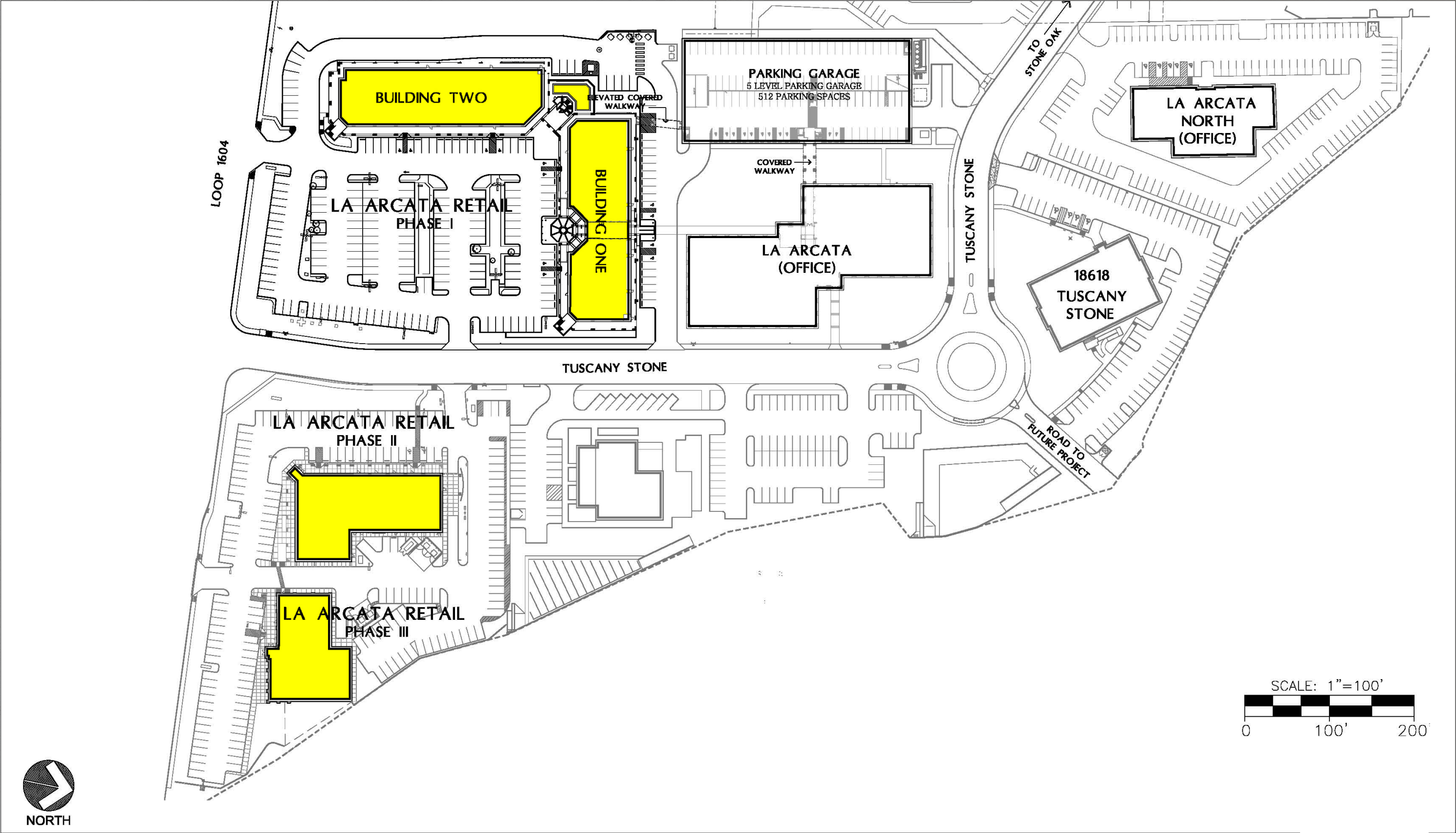




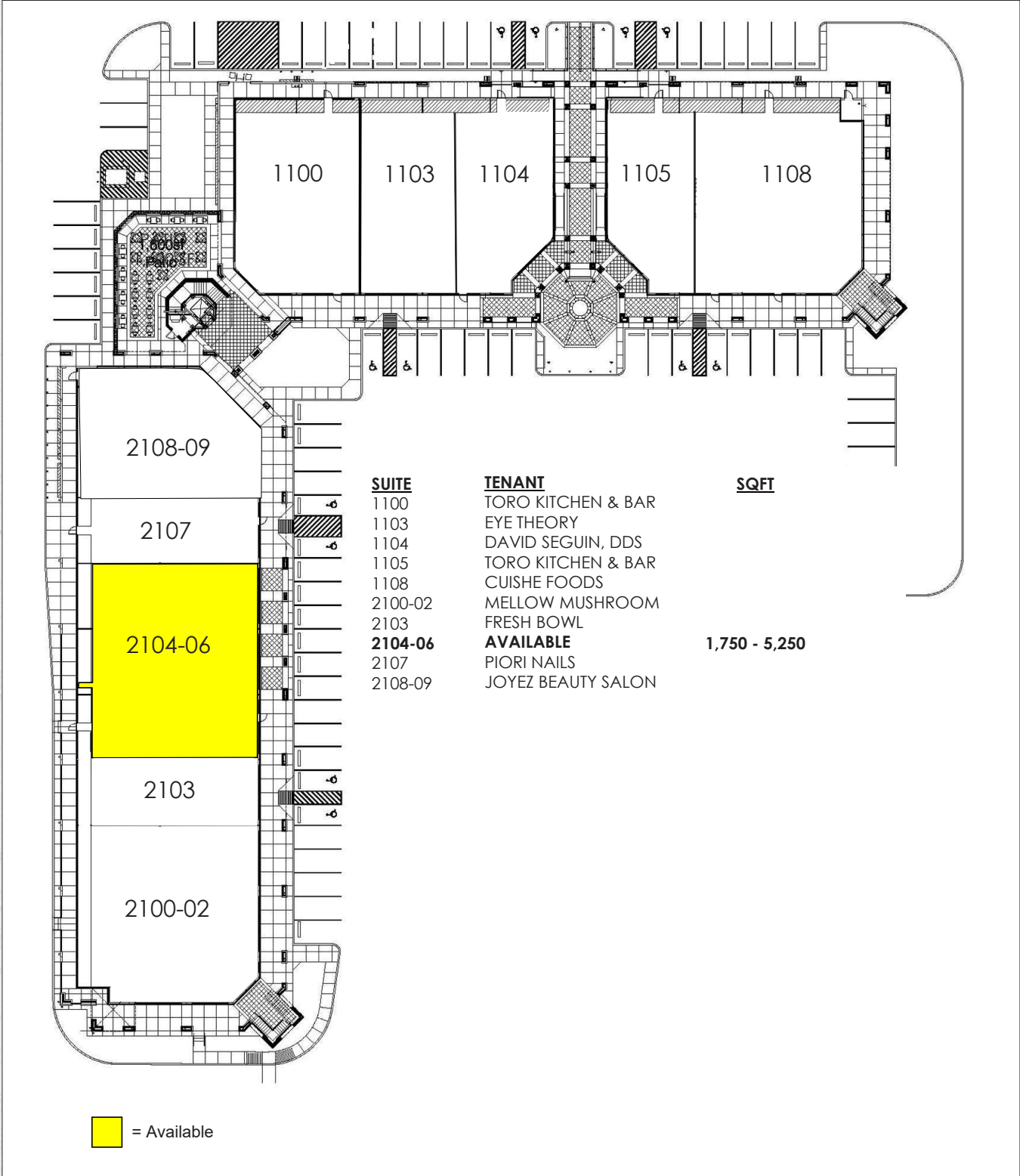
Quote Sheet - Retail Phase I

Spaces Available	Suite 2103-06 (1st Floor) - 1,750 - 5,250 SF
Base Rental	<u>1st Floor Retail</u> \$30.00/sf NNN (\$2.50) per square foot month <u>2nd Floor Retail/Office</u> \$24.00/sf NNN (\$2.00) per square foot monthly <small>(Note: Actual Base Rental under any proposed lease is a function of the relationship of expense and income characteristics, the credit worthiness of tenant, condition of space leased, term of lease and other factors deemed important by the Landlord)</small>
First Month's Rental	Due upon execution of lease document by Tenant
Term	Five (5) years to ten (10) (typical)
Improvements	Negotiable
Pylon Signage	\$100 per month
Deposit	Equal to one (1) month's Base Rental
Financial Information	Required prior to submission of lease document by Landlord
Parking	Ample surface (Structured covered parking for employees)
Disclosure	A copy of the attached Real Estate Agency Disclosure Form should be signed by the appropriate individual and one (1) copy should be returned to Landlord's leasing representative(s).

Site Plan - La Arcata Development

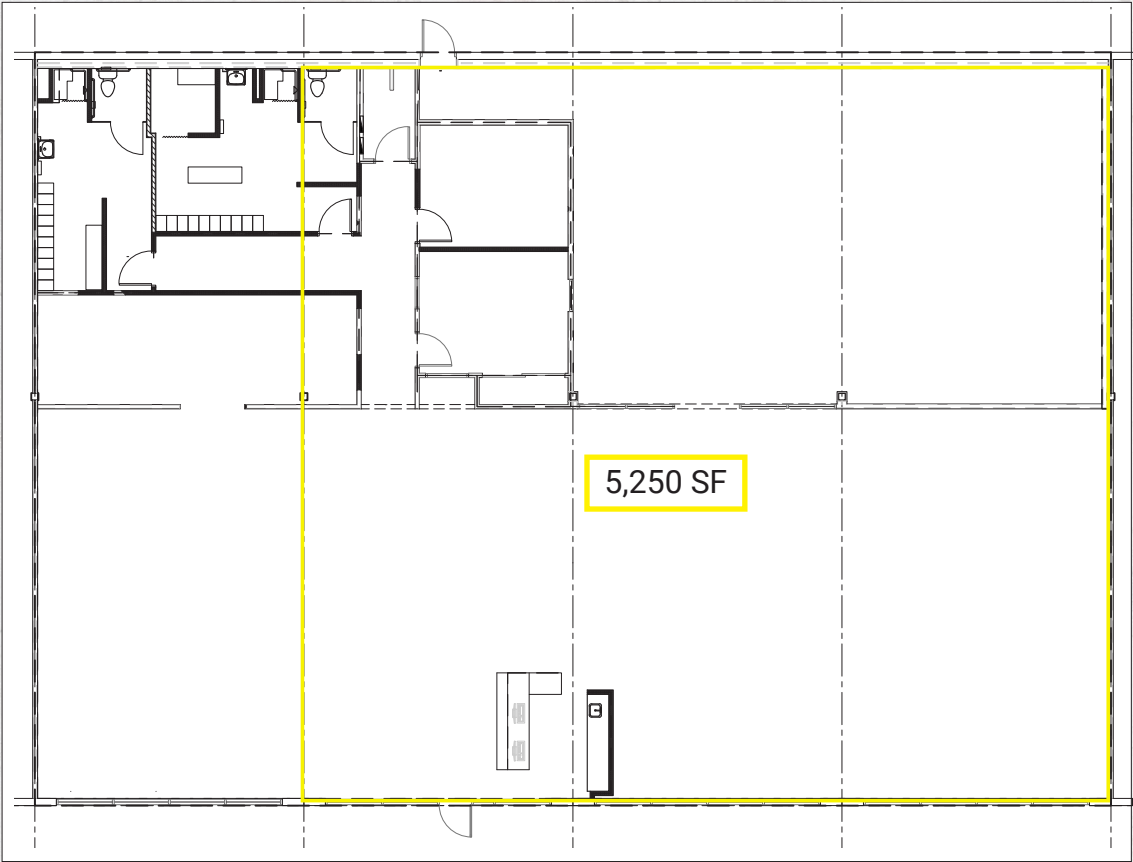


Floor Plan - Retail Phase I, Floor 1

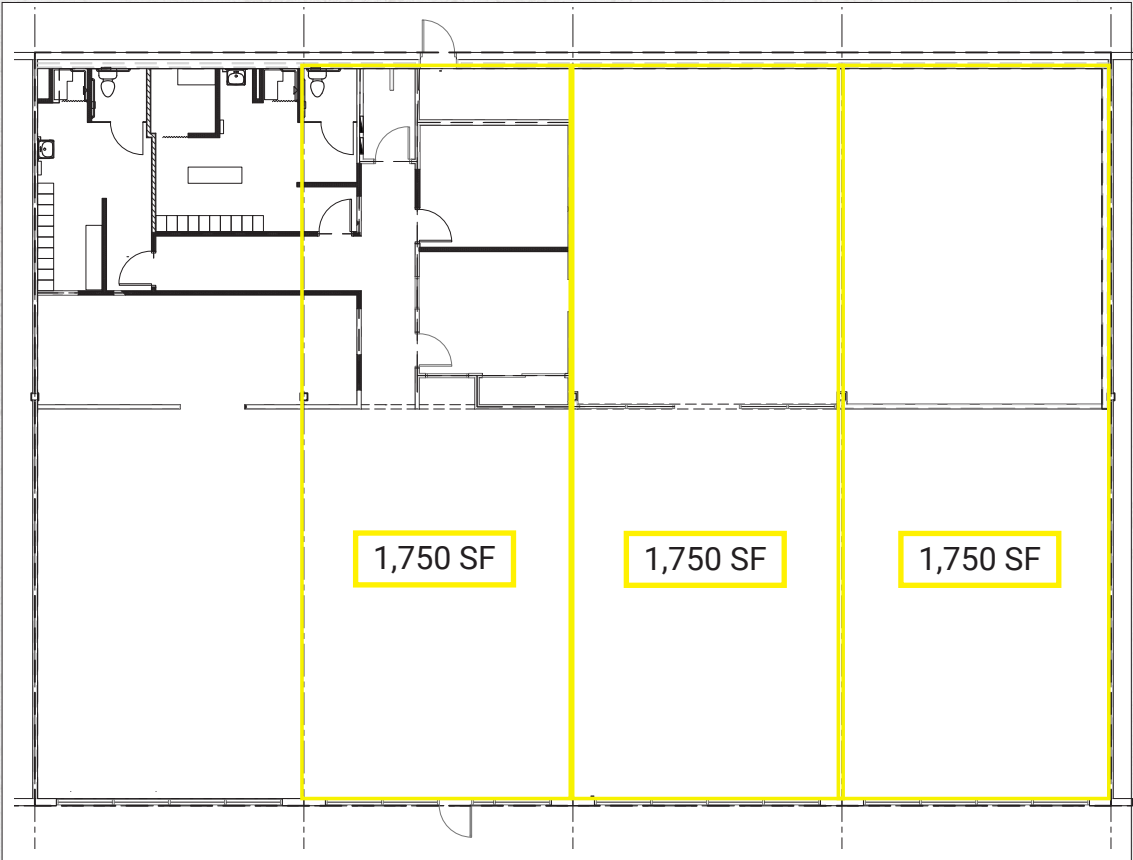


Retail I - Suite 2104-06 Floor plan

Option 1
5,250 SF



Option 2
▪ 1,750 SF
▪ 1,750 SF
▪ 1,750 SF



Demographics - 1 Mile

Summary		Census 2010		Census 2020		2025		2030	
Population		5,813		7,785		7,513		7,195	
Households		2,666		3,634		3,576		3,485	
Families		1,566		2,057		1,920		1,845	
Average Household Size		2.14		2.08		2.04		2.00	
Owner Occupied Housing Units		1,367		1,413		1,432		1,464	
Renter Occupied Housing Units		1,299		2,221		2,144		2,020	
Median Age		40.4		39.7		40.4		41.7	
Trends: 2025-2030 Annual Rate				Area		State		National	
Population				-0.86%		1.10%		0.42%	
Households				-0.51%		1.41%		0.64%	
Families				-0.79%		1.31%		0.54%	
Owner HHs				0.44%		1.80%		0.91%	
Median Household Income				2.04%		2.27%		2.53%	
						2025		2030	
Households by Income				Number		Percent		Number	
						Percent			
<\$15,000				113		3.2%		108	
\$15,000 - \$24,999				162		4.5%		133	
\$25,000 - \$34,999				227		6.3%		193	
\$35,000 - \$49,999				336		9.4%		293	
\$50,000 - \$74,999				704		19.7%		665	
\$75,000 - \$99,999				342		9.6%		326	
\$100,000 - \$149,999				657		18.4%		641	
\$150,000 - \$199,999				293		8.2%		300	
\$200,000+				742		20.7%		828	
Median Household Income				\$91,737		\$101,473			
Average Household Income				\$138,108		\$147,746			
Per Capita Income				\$65,044		\$70,861			
		Census 2010		Census 2020		2025		2030	
Population by Age		Number	Percent	Number	Percent	Number	Percent	Number	Percent
0 - 4		244	4.2%	364	4.7%	337	4.5%	319	4.4%
5 - 9		282	4.9%	410	5.3%	355	4.7%	315	4.4%
10 - 14		362	6.2%	424	5.4%	405	5.4%	353	4.9%
15 - 19		399	6.9%	432	5.5%	398	5.3%	383	5.3%
20 - 24		409	7.0%	541	6.9%	477	6.3%	433	6.0%
25 - 34		847	14.6%	1,255	16.1%	1,234	16.4%	1,124	15.6%
35 - 44		720	12.4%	964	12.4%	981	13.1%	986	13.7%
45 - 54		869	14.9%	869	11.2%	823	11.0%	791	11.0%
55 - 64		778	13.4%	912	11.7%	806	10.7%	746	10.4%
65 - 74		483	8.3%	753	9.7%	736	9.8%	710	9.9%
75 - 84		292	5.0%	535	6.9%	638	8.5%	673	9.4%
85+		129	2.2%	325	4.2%	323	4.3%	360	5.0%
		Census 2010		Census 2020		2025		2030	
Race and Ethnicity		Number	Percent	Number	Percent	Number	Percent	Number	Percent
White Alone		4,918	84.6%	4,789	61.5%	4,465	59.4%	4,114	57.2%
Black Alone		188	3.2%	354	4.5%	348	4.6%	330	4.6%
American Indian Alone		15	0.3%	41	0.5%	42	0.6%	41	0.6%
Asian Alone		341	5.9%	365	4.7%	370	4.9%	363	5.0%
Pacific Islander Alone		5	0.1%	6	0.1%	6	0.1%	6	0.1%
Some Other Race Alone		233	4.0%	598	7.7%	607	8.1%	621	8.6%
Two or More Races		113	1.9%	1,631	21.0%	1,675	22.3%	1,720	23.9%
Hispanic Origin (Any Race)		1,661	28.6%	2,816	36.2%	2,881	38.3%	2,982	41.4%
Data Note: Income is expressed in current dollars.									
Source: Esri forecasts for 2025 and 2030. U.S. Census Bureau 2020 decennial Census in 2020 geographies.									

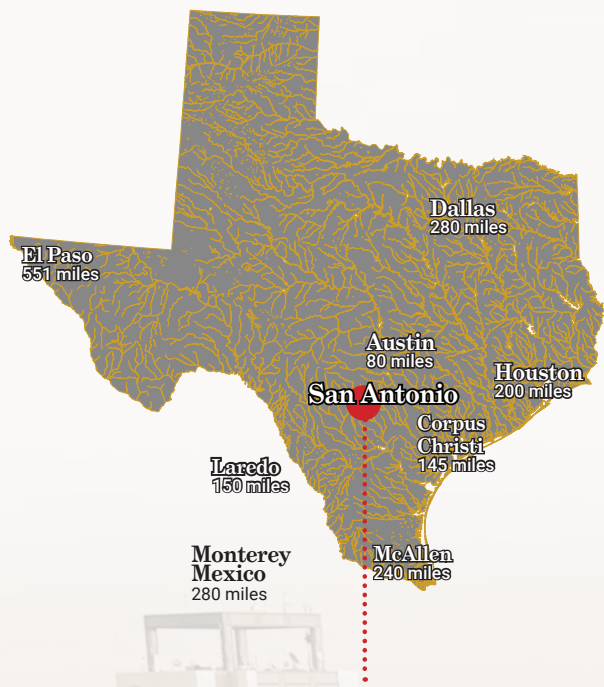
Demographics - 3 Mile

Summary		Census 2010		Census 2020		2025		2030	
Population		75,744		83,761		84,223		84,086	
Households		30,436		34,035		35,348		36,096	
Families		20,358		22,618		22,554		22,770	
Average Household Size		2.47		2.44		2.36		2.31	
Owner Occupied Housing Units		19,453		20,066		20,639		21,467	
Renter Occupied Housing Units		10,983		13,969		14,709		14,629	
Median Age		37.8		39.7		40.4		41.1	
Trends: 2025-2030 Annual Rate				Area		State		National	
Population				-0.03%		1.10%		0.42%	
Households				0.42%		1.41%		0.64%	
Families				0.19%		1.31%		0.54%	
Owner HHs				0.79%		1.80%		0.91%	
Median Household Income				1.77%		2.27%		2.53%	
Households by Income						2025		2030	
				Number		Percent		Number	Percent
<\$15,000				1,354		3.8%		1,268	3.5%
\$15,000 - \$24,999				1,015		2.9%		862	2.4%
\$25,000 - \$34,999				1,916		5.4%		1,651	4.6%
\$35,000 - \$49,999				3,150		8.9%		2,874	8.0%
\$50,000 - \$74,999				5,268		14.9%		5,047	14.0%
\$75,000 - \$99,999				4,515		12.8%		4,381	12.1%
\$100,000 - \$149,999				6,791		19.2%		6,726	18.6%
\$150,000 - \$199,999				4,032		11.4%		4,364	12.1%
\$200,000+				7,307		20.7%		8,923	24.7%
Median Household Income				\$102,455		\$111,855			
Average Household Income				\$140,034		\$152,067			
Per Capita Income				\$58,541		\$64,981			
		Census 2010		Census 2020		2025		2030	
Population by Age	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
0 - 4	4,245	5.6%	4,209	5.0%	4,136	4.9%	4,133	4.9%	
5 - 9	5,201	6.9%	5,009	6.0%	4,540	5.4%	4,241	5.0%	
10 - 14	5,813	7.7%	5,674	6.8%	5,055	6.0%	4,586	5.5%	
15 - 19	5,200	6.9%	5,567	6.6%	5,187	6.2%	4,623	5.5%	
20 - 24	4,692	6.2%	5,226	6.2%	5,179	6.1%	4,903	5.8%	
25 - 34	9,665	12.8%	10,987	13.1%	12,029	14.3%	12,332	14.7%	
35 - 44	11,234	14.8%	10,963	13.1%	11,148	13.2%	11,520	13.7%	
45 - 54	12,062	15.9%	11,328	13.5%	10,800	12.8%	10,361	12.3%	
55 - 64	9,290	12.3%	10,620	12.7%	10,317	12.2%	9,885	11.8%	
65 - 74	4,688	6.2%	8,285	9.9%	8,282	9.8%	8,600	10.2%	
75 - 84	2,504	3.3%	4,163	5.0%	5,564	6.6%	6,380	7.6%	
85+	1,151	1.5%	1,729	2.1%	1,987	2.4%	2,521	3.0%	
		Census 2010		Census 2020		2025		2030	
Race and Ethnicity	Number	Percent	Number	Percent	Number	Percent	Number	Percent	
White Alone	63,585	83.9%	50,209	59.9%	48,489	57.6%	46,295	55.1%	
Black Alone	2,725	3.6%	3,813	4.6%	3,990	4.7%	3,991	4.7%	
American Indian Alone	274	0.4%	538	0.6%	574	0.7%	591	0.7%	
Asian Alone	3,862	5.1%	4,830	5.8%	5,186	6.2%	5,395	6.4%	
Pacific Islander Alone	72	0.1%	99	0.1%	104	0.1%	107	0.1%	
Some Other Race Alone	3,136	4.1%	5,581	6.7%	5,938	7.1%	6,365	7.6%	
Two or More Races	2,089	2.8%	18,691	22.3%	19,942	23.7%	21,343	25.4%	
Hispanic Origin (Any Race)	22,228	29.3%	29,967	35.8%	31,944	37.9%	34,495	41.0%	
Data Note: Income is expressed in current dollars.									
Source: Esri forecasts for 2025 and 2030. U.S. Census Bureau 2020 decennial Census in 2020 geographies.									

San Antonio Market Overview

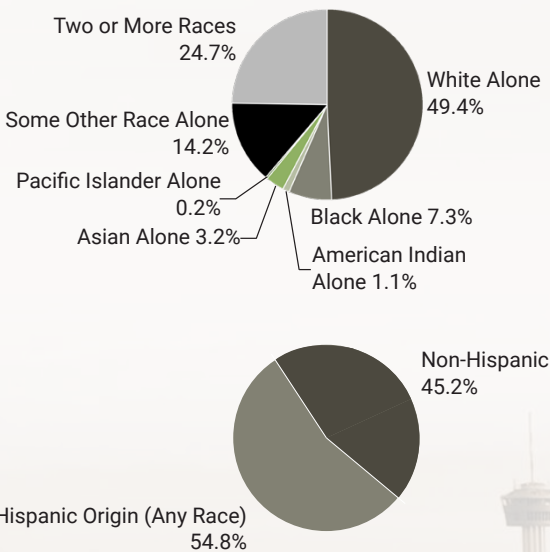
Largest U.S. Cities

- 1 New York
- 2 Los Angeles
- 3 Chicago
- 4 Houston
- 5 Phoenix
- 6 Philadelphia
- 7 San Antonio
- 8 San Diego
- 9 Dallas
- 10 San Jose

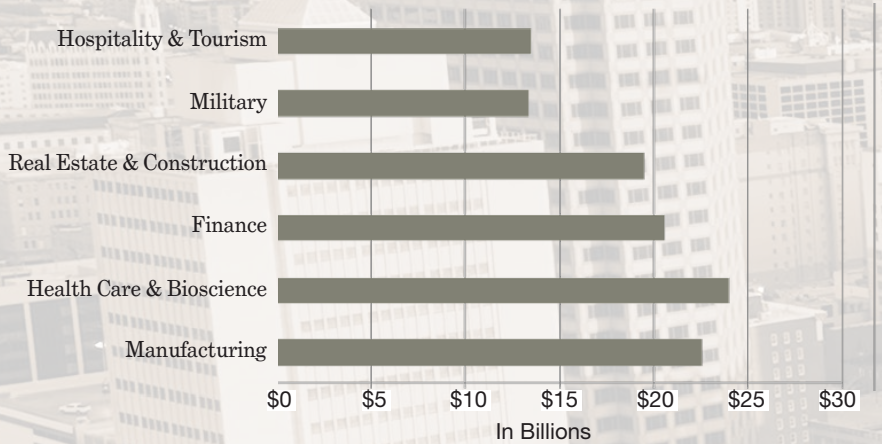


Located in South Central Texas within Bexar County, San Antonio occupies approximately 504 square miles. Situated about 140 miles north of the Gulf of Mexico where the Gulf Coastal Plain and Texas Hill Country meet.

Ethnicity 2023 Forecast



Major Industries



Fortune 500 Companies

SAT	Rankings	US
1	Valero Energy	24
2	USAA	101
3	iHeartMedia	466
4	NuStar Energy	998

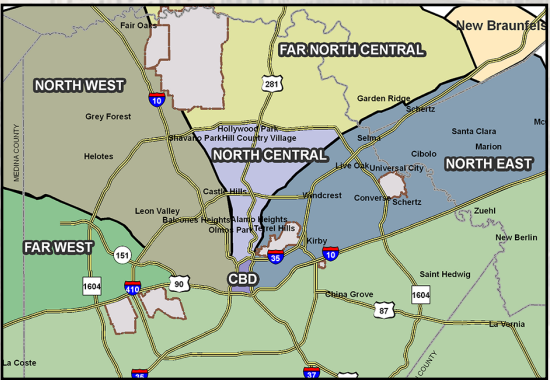
San Antonio-New Braunfels Metro Area

	Population	Median Age	Total Households	Avg. Household Income	Median Household Income	Per Capita Income
2010 Census	2,142,508	34.1	763,022	—	—	—
2020 Census	2,558,143	36.0	925,609	—	—	—
2023 Estimate	2,698,487	36.5	984,040	\$98,647	\$68,549	\$36,100
2028 Projection	2,872,957	37.3	1,059,737	\$111,302	\$77,763	\$41,175

Sources: U.S. Census, U.S. Census Bureau 2010, ESRI forecasts for 2023 & 2028; Fortune

Stone Oak Area Overview

- Situated in the rolling plains of the Texas Hill Country in the northern suburbs of San Antonio
- With a residential concentration of more than fifty subdivisions, Stone Oak is a vibrant, fully self-sustaining community which serves as the centerpiece of the sprawling Far North sector
- Considered to be one of the most upscale and desirable areas of San Antonio featuring master-planned communities like Sonterra and Stone Oak as well as other affluent neighborhoods
- Known for having some of the top schools and largest mega-churches in San Antonio
- Conveniently located near the crossroads of Loop 1604 & US 281 – just minutes away from The University of Texas at San Antonio, South Texas Medical Center and Stone Oak Medical Center
- Served by a maturing medical hub anchored by North Central Baptist Hospital and Stone Oak Methodist Hospital
- The northern rim of Loop 1604, sometimes referred to as the “Energy Corridor” is anchored by Andeavor (formerly Tesoro) Headquarters, NuStar Energy Headquarters, Valero Headquarters, EOG Resources Regional Headquarters, Schlumberger, and other oil & gas companies
- Other major area employers include Clear Channel Media/iHeart Radio and Chase Bank Operations
- Nearby retail centers offer a wide selection of full-service and quick-service restaurants, shopping, services and other amenities
- Area recreational facilities include Top Golf, iFly along with Six Flags Fiesta Texas, Sonterra Country Club, Lifetime Fitness, Gold’s Gym, LA Fitness and more
- JW Marriot San Antonio Hill Country Resort, La Cantera Hill Country Resort and Eilan Hotel Resort and Spa
- As of the spring semester 2018, 28,675 students were enrolled at nearby UTSA, more than 1,600 from one year ago
- REOC San Antonio tracks more than 5.3 million square feet of retail lease space in the Far North sector along with nearly 3.1 million square feet of multi-tenant office lease space in addition to roughly 1.2 million square feet of medical-only office space





Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

2-10-2025



TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER’S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker’s own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client’s questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker’s minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer’s agent. **An owner’s agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker’s minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller’s agent. **A buyer/tenant’s agent fees are not set by law and are fully negotiable.**

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker’s duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker’s services. Please acknowledge receipt of this notice below and retain a copy for your records.

<u>REOC General Partner, LLC</u> Licensed Broker /Broker Firm Name or Primary Assumed Business Name	<u>493853</u> License No.	<u>alyles@reocsanantonio.com</u> Email	<u>(210) 524-4000</u> Phone
<u>Andrew J. Lyles</u> Designated Broker of Firm	<u>720555</u> License No.	<u>alyles@reocsanantonio.com</u> Email	<u>(210) 524-4000</u> Phone
<u>Andrew J. Lyles</u> Licensed Supervisor of Sales Agent/ Associate	<u>720555</u> License No.	<u>alyles@reocsanantonio.com</u> Email	<u>(210) 524-4000</u> Phone
<u>Kimberly Sue Gatley</u> Sales Agent/Associate’s Name	<u>652669</u> License No.	<u>kgatley@reocsanantonio.com</u> Email	<u>(210) 524-1320</u> Phone

Buyer/Tenant/Seller/Landlord Initials

Date

REOC San Antonio 8023 Vantage Dr, Suite 100, San Antonio, TX 78230

Phone 210 524 4000 Fax 210 5244029

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov

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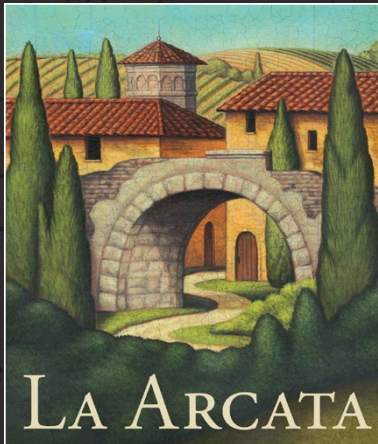
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